

PIVOTIER EXPRESS PLUS - FREQUENTLY ASKED QUESTIONS

DO I NEED A PIVOTIER LICENSE?

Yes. All Pivotier Express Plus (XPlus) reports require the Pivotier executables and objects to be installed – and some setup to be completed. The Microsoft “Pivotier Setup” granule (37058302) is required. The selling price of XPlus includes the cost of the Microsoft granule.

DO I NEED TO BUY PIVOTIER BIZ, IT OR WEB?

Pivotier BIZ and Pivotier IT are required if you want to create new reports or to make substantial modifications to the base reports. Pivotier WEB is required if you wish to publish XPlus reports to SQL Server Reporting Services (SSRS).

WHAT IF I ALREADY OWN PIVOTIER?

Pivotier BIZ and Pivotier IT are used to run Express Plus reports. If you already own these products, you will have to upgrade to version 1.50 of Pivotier. This version add a new report type – Analysis Reports – to Pivotier BIZ as well as 30 pre-defined queries to help you with producing reports.

WHAT DOES XPLUS COST?

The list price is \$1,499 (€1,199, £999) plus 16% maintenance.

WHAT DYNAMICS NAV VERSIONS ARE SUPPORTED?

Pivotier XPlus reports will run on database versions 4 through 6 and can be run from both Classic and Role-Tailored client interfaces.

WHAT NEEDS TO BE INSTALLED TO RUN PIVOTIER EXPRESS PLUS?

You will need to install our Pivotier dll, Pivotier object and the Microsoft 2012 Report Viewer control using the Pivoitier.exe installation routine. The Pivotier Setup granule has to be added to the customer’s license file and add-on objects need to be added to the NAV database. There are some setup steps to be completed using the Pivotier XPlus Wizard to connect Pivotier to NAV data and to setup the chart of accounts.

WHICH OBJECTS IN BASE NAV NEED TO BE MODIFIED? IS IT W1 READY?

We have added a G/L Account Category Code field to the G/L Account table, forms and pages. All reports are designed to work with W1 tables and fields.

WHAT IS THE VALUE OF THE G/L ACCOUNT CATEGORY CODE?

This field defines over twenty standard account types such as Cash, Inventory, Fixed Asset, Current Liability, Revenue, Expense, etc. as well as codes for Cash Flow categories and IRS forms. They are used by Pivotier XPlus to produce sales reports which tie 100% to a customer’s general ledger, as well as allow “out-of-the-box” financial reports.

DO I NEED TO INSTALL SSRS?

Only if you wish to use Pivotier WEB which allows you to publish Pivotier reports to SSRS and to schedule report distribution.

WHAT ABOUT ISV AND OTHER CUSTOM OBJECTS?

Pivotier Express Plus reports are designed to have value against base NAV tables and fields. We recommend buying Pivotier BIZ and/or Pivotier IT for handling new requirements.

CAN WE CUSTOMIZE PIVOTIER EXPRESS REPORTS?

We allow limited modifications for report properties such as column widths, etc. We recommend buying Pivotier BIZ and/or Pivotier IT for handling complex requirements.

CAN REPORTS BE RUN IN MULTIPLE LANGUAGES?

All reports will be shipped to support the primary Pivotier-supported languages in English, French, Spanish, Swedish and German.

SO WHAT IF WE NEED MORE STANDARD OR VERTICAL INDUSTRY REPORTS?

We add functionality based on partner and customer feedback and customer and partner suggestions will be considered for future releases.

WHY BUY PIVOTIER XPLUS VERSUS WAITING FOR NAV7?

Several reasons:

- 1) We have reports today and there is no certain release date for NAV 7.
- 2) Pivotier reports are designed based on researching competing ERP solutions and will deliver more useful content than NAV reports.
- 3) Pivotier reports are going to be faster and more efficient than base NAV reports as we use direct TRANSACT SQL calls and RDL versus RDLC.
- 4) You do not require a Dynamics NAV version upgrade as long as you are using the SQL Server option.
- 5) Pivotier reports use newer Microsoft Report Definition Language specifications than are being planned for NAV 7. This ensures that you get the very best from your investment in Microsoft server technologies.
- 6) NAV 7 will not allow you to publish reports to SSRS.